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## Investors' Delight: Bank of India Ltd. – "BUY"

"Healthier balance sheet, good growth and attractive valuations demands re-rating"

| Date                      | July 27, 2013   |
|---------------------------|---|
| BSE Code/NSE Code         | 532149/BANKINDIA  |
| Bloomberg/Reuters Code    | BOI IN/BOI.BO   |
| Industry                  | Public Sector Banking                                       |
| FV                        | ₹10   |
| No. of outstanding shares | 59.66 crore shares  |
| Market Capitalization     | ₹ 10,934 cr   |
| 52 week high/low          | ₹392.20(18th Jan, 2013)/₹179.2(26 <sup>th</sup> July, 2013) |
| СМР                       | ₹183.5  |
| Recommendation            | "BUY"   Target Price: Rs. 245   Upside: 34%                 |

## Investment Summary - Ajcon's view

At CMP, the stock is available at attractive valuation of P/BV: 0.49x (FY13 Book value) which we feel is undervalued considering Bank's good performance in all fronts despite stressful economic conditions and peer PSU banks reporting dismal numbers with higher P/BV ratio. The bank scrip tanked 4.55 percent to Rs 183.50 on announcement of Q1FY14 result on the BSE, whose 30-share benchmark Sensex ended the session with 0.29 percent losses. The bank is not affected much on the liquidity and the costs front as a result of the recent RBI moves to tighten liquidity, conceding that treasury operations can face some pressure going forward if the measures continue for long. At Ajcon, we are view the Bank's stock price has been hammered irrationally considering the scale and new initiatives taken by the bank to improve its asset quality. The Bank stood out as a winner amongst all the PSU's which declared results so far. We believe the Bank deserves premium as compared to other PSU's owing to a) positive spirit enthused by new Chairperson - Mrs. VR lyer, b) no major exposure to chunky accounts, c) healthy growth in domestic and international loans aided by rupee depreciation, d) improvement in domestic NIMs, e) comfortable Cost to Income Ratio of 41.4 percent, f) lower fresh restructuring of around Rs. 755 crores in Q1FY14 and Bank's guidance of Rs. 800-1000 crores of restructuring in Q2FY14 in depressed macro conditions instills confidence which makes us optimistic on future performance, f) slippages of Rs. 1900 (only one chunky account of Rs. 271 crores in Gems & Jewellery) while balance is across sectors like Textiles, Pharma, Metals where the risk is minimal as compared to sectors like Gold, Infrastructure, Power and Real Estate, q) lower slippages expected in Q2FY14 as compared to Q1FY14 and h) Bank confident of reducing its NPA levels.

At current levels, we recommend investors to "BUY" with a target price of Rs. 245 (P/BV of 0.65x at FY14E Book Value – Q1FY14 Book value stood at Rs. 379) an upside of 34% from current levels.







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# Financial Summary - Q1FY14

| Particulars (Rs in Crore)                                  | Q1FY14 | Q4FY13 | QoQ (%) | Q1FY13 | YoY (%) |
|--|--------|--------|---------|--------|---------|
| Interest Earned (A)  | 8541   | 8172   | 4.5     | 7709   | 10.8    |
| a) Interest-Discount on Advances/ Bills                    | 6190   | 5926   | 4.5     | 5541   | 11.7    |
| b) Income on Investments                                   | 1885   | 1720   | 9.6     | 1896   | (0.6)   |
| c) Interest on Balances with RBI and other interbank funds | 465    | 398    | 16.8    | 272    | 71.3    |
| d) Others  | 0.2    | 127    | (99.8)  | 0      | 1000.0  |
| Other Income (B)   | 1181   | 1094   | 7.9     | 841    | 40.4    |
| Total Income (A+B)   | 9722   | 9266   | 4.9     | 8550   | 13.7    |
| Interest Expended  | 6004   | 5696   | 5.4     | 5666   | 6.0     |
| Net Interest Income  | 2537   | 2476   | 2.5     | 2043   | 24.2    |
| Operating Expenses   | 1537   | 1495   | 2.8     | 1211   | 27.0    |
| Employee Cost  | 963    | 855    | 12.6    | 743    | 29.5    |
| Other Operating Expenses                                   | 575    | 640    | (10.2)  | 468    | 22.9    |
| Total Expenditure  | 7542   | 7190   | 4.9     | 6876   | 9.7     |
| Operating Profit   | 2180   | 2075   | 5.1     | 1673   | 30.3    |
| Provisions(other than tax) and contingencies               | 695    | 1511   | (54.0)  | 472    | 47.1    |
| Exceptional Items  | 0      | 0      | 0.0     | 0      | 0.0     |
| Profit and Loss from Ordinary Activities before tax        | 1486   | 564    | 163.2   | 1201   | 23.7    |
| Tax Expenses   | 522    | (192)  | 0.0     | 314    | 0.0     |
| Net Profit/Loss from Ordinary Activities after tax         | 964    | 757    | 27.4    | 887    | 8.7     |
| Net Profit for the period                                  | 964    | 757    | 27.4    | 887    | 8.7     |
| No. of Shares (cr)   | 59.66  | 59.66  | _       | 57.45  | 3.8     |

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|--------------------|-------|-------|------|-------|-----|
| EPS Rs.            | 16.16 | 12.68 | 27.4 | 15.44 | 4.6 |

| Top Line Momentum (Rs in Crore) |        |        |             |        |             |
|---------------------------------|--------|--------|-------------|--------|-------------|
| Advances                        | 305600 | 289368 | 5.6         | 264162 | 15.7        |
| Deposits                        | 414964 | 381840 | 8.7         | 338983 | 22.4        |
| CASA                            | 96687  | 93800  | 3.1         | 83233  | 16.2        |
| Key Financial Indicators        |        |        |             |        |             |
| ROA (%)                         | 0.8    | 0.68   | 12 bps      | 0.86   | (6) bps     |
| CASA (%)                        | 23.3   | 24.6   | (126.5) bps | 24.55  | (125.4) bps |
| C/D (%)                         | 73.6   | 75.78  | (213.8) bps | 77.93  | (428.3) bps |
| Cost/Income (%)                 | 41.4   | 41.9   | (52) bps    | 42 bps | (63) bps    |
| Net Interest Margin (%)         | 2.5    | 2.5    | 4 bps       | 2.27   | 23 bps      |
| Book Value per share (Rs.)      | 378.5  | 362.4  | 4.5         | 341.97 | 10.7        |
| Gross NPA (Cr)                  | 9413   | 8765   | 7.4         | 6752   | 39.4        |
| Net NPA (Cr)                    | 6409   | 5947   | 7.8         | 4413   | 45.2        |
| % of Gross NPA                  | 3.04   | 2.99   | 5.0         | 2.56   | 244.0       |







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| % of Net NPA                 | 2.10  | 2.06  | 4.00  | 1.69  | 231.00 |
|------------------------------|-------|-------|-------|-------|--------|
| Provision Coverage Ratio (%) | 60.97 | 60.92 | 5.0   | 60.86 | 11.0   |
| CRAR (%) as per BASEL II     | 10.7  | 11.02 | (3.3) | 11.42 | (6.7)  |
| Tier I                       | 8.0   | 8.20  | (2.7) | 8.29  | (3.7)  |
| Tier II                      | 2.7   | 2.82  | (5.0) | 3.13  | (14.4) |

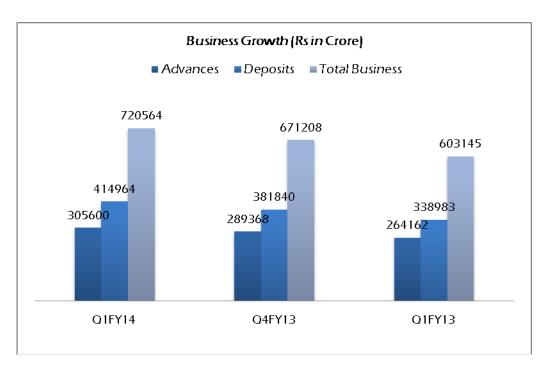
Source: Company, Ajcon Research

## Bank of India (Bloomberg Code: BOI IN) Q1FY14 results delighted us after 10 previous quarters.....

Bank of India reported 8 percent rise in the June quarter profit at Rs. 964 crore, driven by a healthy rise in both interest and non-interest income components. Net profit growth has to be seen in the context of the overall economic conditions, where there has been a slowdown in growth.

Net interest income grew 24.15 percent to Rs. 2,044 crore during the quarter, while the non-interest income went up 40 percent to Rs. 1,181 crore on the back of treasury gains which is also plays a crucial role in Banking.

#### **Business Growth**





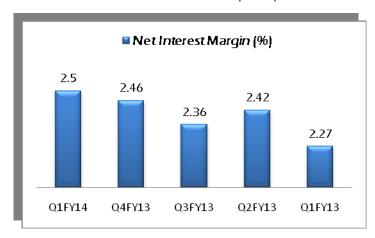




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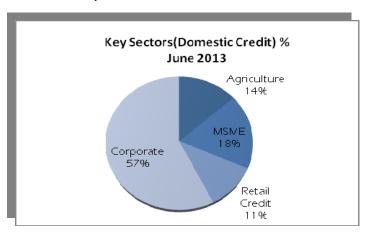
#### **Net Interest Margin**

The bank, which cut its lending rates on a finance ministry diktat earlier this month, was able to expand its domestic net interest margin to 3.07 percent from the 2.56 percent year ago, even though the share of the low-cost current and saving account deposits fell marginally. The incremental lending and some reduction in the cost of funds will help it expand the domestic margins to 3.15 percent for the fiscal.



Source: Company, Ajcon Research

#### Loan Book Exposure



Source: Company, Ajcon Research

The Bank has adopted variuos strategies in FY13 to achieve sustainable credit growth, improve asset quality and maintaining well diversified credit portfolio. Priority sector advances of the Bank reached at a level of 65,5618 crore as on March, 2013 registereing a growth of 21.2 percent over last year. It constitutes 36.7 percent of Adjusted Net Bank Credit (ANBC). *Note: ANBC is added to investments made by banks in non – SLR bonds (in held –to- maturity (HTM) or it is the credit equivalent of off- balance sheet exposures, whichever is higher.* Credit to agriculture sector reached a level of Rs. 27,041 crore, registering a growth of 27.68 percent over last year.



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## Industry-wise Advances – Domestic

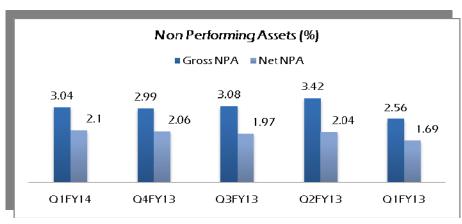
| Particulars  | Q1FY14 | (%)   | Q4FY13 | (%)   | Q1FY13 | (%)   |
|--|--------|-------|--------|-------|--------|-------|
| Textiles   | 8652   | 9.0   | 8882   | 9.3   | 8038   | 9.7   |
| Chemicasl &<br>Chemical products                       | 5429   | 5.6   | 5110   | 5.4   | 4886   | 5.9   |
| Rubber Plastics and their Products                     | 2385   | 2.5   | 2549   | 2.7   | 2309   | 2.8   |
| Basic metal and metal Products                         | 13497  | 14.0  | 13699  | 14.4  | 12310  | 14.9  |
| Vehicles, vehicles<br>parts and Transport<br>equipment | 1952   | 2.0   | 2052   | 2.1   | 2357   | 2.9   |
| Gems and<br>Jewellery                                  | 4462   | 4.6   | 4605   | 4.8   | 3791   | 4.6   |
| Construction   | 1786   | 1.9   | 1770   | 1.9   | 1363   | 1.7   |
| Infrastructure   | 34932  | 36.3  | 33495  | 35.1  | 28320  | 34.3  |
| Other Industries                                       | 23117  | 24.0  | 23288  | 24.4  | 19164  | 23.2  |
| Total  | 96212  | 100.0 | 95450  | 100.0 | 82538  | 100.0 |

Source: Company, Ajcon Research

## **Asset Quality:**

Asset quality pressures continue to weigh on the banking sector. RBI has progressively tightened the provisioning norms for restructured assets to reach 5 percent by the end of FY14 from 2.5 percent at the initial level, which will have a further impact on Bank's bottom line.

In case of BOI, Gross non-performing assets (NPAs) ratio increased to 3.04 percent from 2.56 percent in the comparable period, driven down by fresh slippages of nearly Rs 1,900 crore during the quarter. Iyer, however, said the slippages are still below the peak of around Rs. 2,000 crore the bank witnessed throughout the past fiscal and added it is targeting to bring down gross NPA numbers to 2.90 percent. A majority of the slippages came from the textiles, steel and metals sector and only Rs. 271 crore worth of slippages was from one leading Gems and Jewellery Company.









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In FY13, standard assets constitute 97.01 percent of the Bank's credit. Gross NPA dropped from 3.42% in September 2012 to 2.99 percent as on 31<sup>st</sup> March, 2013. Net NPAs stood at 2.06 percent. In order to address the asset quality concerns, the Bank has continous vigorous follow up and recovery of NPA accounts. The Bank has also stepped up credit monitoring system for preventing further slippages and speedy monitoring of advances. Unlike its peers, Bank's exposure is mainly to sectors where risks are minimal and we do not foresee major NPAs and write offs coming in future

**Restructured Advances:** During the quarter, the bank undertook fresh restructuring of Rs. 755 crore of assets and as per the Bank management it has a pipeline of up to Rs. 1,000 crore for restructuring in the second quarter.

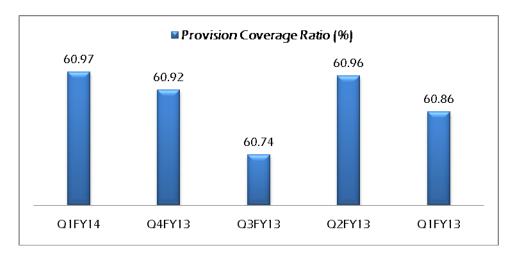
Sectorwise Breakup of Standard Restructured Advances (Domestic)

| Sector                   | Amount (Rs in Cr) | %      |
|--------------------------|-------------------|--------|
| Infra                    | 5946              | 39.52  |
| Aviation                 | 2408              | 16.01  |
| Textiles                 | 1182              | 7.86   |
| Steel                    | 849               | 5.65   |
| Hotels                   | 690               | 4.59   |
| Engineering              | 615               | 4.09   |
| Computer/IT Related      | 523               | 3.48   |
| Sugar                    | 373               | 2.48   |
| Education                | 285               | 1.89   |
| Pharmaceuticals          | 179               | 1.19   |
| Other Metals             | 170               | 1.13   |
| Paper & Paper Production | 113               | 0.75   |
| Chemicals                | 227               | 1.51   |
| Agriculture              | 119               | 0.79   |
| Trade                    | 196               | 1.30   |
| CRE                      | 39                | 0.26   |
| Services                 | 2                 | 0.02   |
| Misc                     | 1128              | 7.50   |
| Total                    | 15045             | 100.00 |



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#### Provisions and Provision Coverage ratio (PCR)

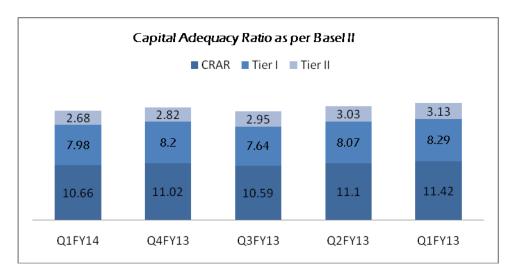


Source: Company, Ajcon Research

Its total provisions nearly doubled to Rs. 694.56 crore from Rs. 472.23 crore. The Bank has consistenetly maintained PCR of around 60 percent.

## Capital Adequacy ratio

The bank's capital adequacy stood at 10.66 percent, with the core tier-I capital at 7.98 percent. According to the bank requires a total capital of Rs. 6,200 crore during the fiscal, excluding the ploughback of profits. BOI will be raising Rs. 2,000 crore through a mix of QIP or bonds and we will be applying to the government for it.









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